

United Way of the Ozarks, Inc. DBA United Way Ozarks Region

**Financial Statements
and Supplementary Information
with Independent Auditor's Report**

Years ended June 30, 2025 and 2024

Prepared By
The Whitlock Co., LLP
3810 E. Sunshine St., Suite 201
Springfield, MO 65809

Independent Auditor's Report

Board of Directors
United Way of the Ozarks, Inc.
DBA United Way Ozarks Region
Springfield, Missouri

Opinion

We have audited the financial statements of **United Way of the Ozarks, Inc. DBA United Way Ozarks Region (United Way) (a nonprofit organization)**, which comprise the statements of financial position as of June 30, 2025 and 2024, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of **United Way of the Ozarks, Inc. DBA United Way Ozarks Region** as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **United Way of the Ozarks, Inc. DBA United Way Ozarks Region** and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **United Way of the Ozarks, Inc. DBA United Way Ozarks Region's** ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not

SPRINGFIELD, MO

3810 E Sunshine St, Suite 201
Springfield, MO 65809
417-881-0145

KANSAS CITY, MO

9229 Ward Pkwy, Suite 110
Kansas City, MO 64114
913-671-8600

JOPLIN, MO

3929 E 7th St, Suite C
Joplin, MO 64801
417-206-0508

absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **United Way of the Ozarks, Inc. DBA United Way Ozarks Region's** internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about **United Way of the Ozarks, Inc. DBA United Way Ozarks Region's** ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Historical Information, Loss on Collections is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

The signature is written in a cursive, handwritten style. It reads "THE WHITLOCK CO., LLP". The "T" is large and loops around the "H". The "W" is also large and loops around the "H". The "L" is tall and loops around the "P".

Springfield, Missouri
January 19, 2026

**UNITED WAY OF THE OZARKS, INC.
STATEMENTS OF FINANCIAL POSITION**

ASSETS

	June 30,	
	2025	2024
Current assets		
Cash and cash equivalents	\$ 1,577,512	\$ 1,413,134
Short-term investments	966,154	920,909
Pledge campaign receivables, less allowance for uncollectible pledges of \$112,153 and \$194,462, respectively	612,064	606,641
Prepaid expenses	13,691	20,543
Other receivables	5,095	3,787
Total current assets	3,174,516	2,965,014
Non-current		
Cash surrender value of life insurance policy	29,645	30,640
Long-term investments	-	4,230
Property and equipment, net	137,073	139,021
Total non-current assets	166,718	173,891
Total assets	\$ 3,341,234	\$ 3,138,905

LIABILITIES AND NET ASSETS

Current liabilities		
Accounts payable	\$ 36,829	\$ 25,529
Accrued vacation	6,288	10,843
Donor designations payable	73,907	82,220
Total current liabilities	117,024	118,592
Net assets		
Without donor restriction		
Undesignated	2,203,171	1,978,394
Board designated	821,499	821,499
Total without donor restriction	3,024,670	2,799,893
With donor restriction	199,540	220,420
Total net assets	3,224,210	3,020,313
Total liabilities and net assets	\$ 3,341,234	\$ 3,138,905

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF THE OZARKS, INC.
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2025 AND 2024

	2025			2024		
	Without donor restriction	With donor restriction	Total	Without donor restriction	With donor restriction	Total
Revenue and other support						
Campaign - current allocation period						
Contributions received	\$ 1,894,264	\$ -	\$ 1,894,264	\$ 1,874,157	\$ -	\$ 1,874,157
Contributions received - released from restrictions	8,029	(8,029)	-	23,894	(23,894)	-
Less pledges designated to other non-profit organizations	(88,388)	-	(88,388)	(74,335)	-	(74,335)
Less provision for uncollectible pledges	(112,153)	-	(112,153)	(194,462)	-	(194,462)
Total campaign - current period	<u>1,701,752</u>	<u>(8,029)</u>	<u>1,693,723</u>	<u>1,629,254</u>	<u>(23,894)</u>	<u>1,605,360</u>
Campaign - next allocation period						
Contributions received	-	40,082	40,082	-	8,029	8,029
Total campaign - next allocation period	<u>-</u>	<u>40,082</u>	<u>40,082</u>	<u>-</u>	<u>8,029</u>	<u>8,029</u>
Total campaign	1,701,752	32,053	1,733,805	1,629,254	(15,865)	1,613,389
Service fee income	14,378	-	14,378	4,520	-	4,520
Grant income	-	-	-	-	112,793	112,793
Sponsorships	51,986	12,500	64,486	53,825	65,840	119,665
Contributions	-	1,000	1,000	-	-	-
Interest and dividends from investments	106,820	2,593	109,413	115,562	3,817	119,379
In-kind contributions	32,057	-	32,057	3,250	-	3,250
Miscellaneous income	24,097	18,949	43,046	35,124	-	35,124
Transfer (to) from other funds	-	-	-	(10,500)	10,500	-
Release from restriction	87,975	(87,975)	-	206,284	(206,284)	-
Total revenue and other support	<u>\$ 2,019,065</u>	<u>\$ (20,880)</u>	<u>\$ 1,998,185</u>	<u>\$ 2,037,319</u>	<u>\$ (29,199)</u>	<u>\$ 2,008,120</u>

(continued)

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF THE OZARKS, INC.
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2025 AND 2024

(continued)

	2025			2024		
	Without donor restriction	With donor restriction	Total	Without donor restriction	With donor restriction	Total
Total revenue and support	\$ 2,019,065	\$ (20,880)	\$ 1,998,185	\$ 2,037,319	\$ (29,199)	\$ 2,008,120
Expenses						
Program services						
Community investment	1,173,621	-	1,173,621	1,119,646	-	1,119,646
Labor	34,794	-	34,794	20,193	-	20,193
Public relations	119,150	-	119,150	130,320	-	130,320
United Way projects	78,099	-	78,099	144,004	-	144,004
Total program services	<u>1,405,664</u>	<u>-</u>	<u>1,405,664</u>	<u>1,414,163</u>	<u>-</u>	<u>1,414,163</u>
Support services						
Fundraising	239,173	-	239,173	237,899	-	237,899
Management and general	149,451	-	149,451	168,180	-	168,180
Total support services	<u>388,624</u>	<u>-</u>	<u>388,624</u>	<u>406,079</u>	<u>-</u>	<u>406,079</u>
Total expenses	<u>1,794,288</u>	<u>-</u>	<u>1,794,288</u>	<u>1,820,242</u>	<u>-</u>	<u>1,820,242</u>
Change in net assets	224,777	(20,880)	203,897	217,077	(29,199)	187,878
Net assets - beginning of period	<u>2,799,893</u>	<u>220,420</u>	<u>3,020,313</u>	<u>2,582,816</u>	<u>249,619</u>	<u>2,832,435</u>
Net assets - end of period	<u>\$ 3,024,670</u>	<u>\$ 199,540</u>	<u>\$ 3,224,210</u>	<u>\$ 2,799,893</u>	<u>\$ 220,420</u>	<u>\$ 3,020,313</u>

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF THE OZARKS, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2025

	<u>PROGRAM SERVICES</u>				<u>SUPPORT SERVICES</u>			
	Community investment	Labor	Public relations	Grants and contracts	Total program services	Fundraising	Management and general	Totals
Salaries and related expenses	\$ 234,514	\$ 8,645	\$ 67,564	\$ 21,365	\$ 332,088	\$ 159,560	\$ 64,270	\$ 555,918
Professional fees	19,801	4,615	6,954	3,862	35,232	12,389	4,210	51,831
Supplies and materials	6,940	1,119	1,690	946	10,695	3,305	1,173	15,173
Telephone	2,686	617	1,053	818	5,174	1,917	845	7,936
Occupancy	10,703	2,480	3,755	2,826	19,764	6,689	(2,729)	23,724
Insurance	2,396	521	840	460	4,217	1,477	512	6,206
Printing and publications	119	28	6,267	23	6,437	2,993	25	9,455
Local travel	157	37	91	12	297	1,058	34	1,389
Conferences, training & meetings	6,211	327	474	57	7,069	3,205	1,243	11,517
Educational programming	828	167	174	7,533	8,702	1,848	1,931	12,481
Membership dues	4,966	1,163	3,055	1,360	10,544	5,809	2,294	18,647
Equipment maintenance	214	50	75	42	381	6,498	45	6,924
Annual meeting	-	-	7,751	-	7,751	3,680	-	11,431
Public education	19,059	-	2,327	7,089	28,475	-	-	28,475
Outreach	5,046	11	16	1	5,074	27	10	5,111
Contract services	29,974	13,079	14,158	22,719	79,930	18,753	6,356	105,039
Miscellaneous expenses	1,895	394	586	2,350	5,225	5,828	1,484	12,537
Interest	-	-	-	5,338	5,338	-	-	5,338
United Way Worldwide dues	6,613	1,541	2,320	1,298	11,772	4,137	1,402	17,311
In-kind expenditures	-	-	-	-	-	-	32,057	32,057
Total expenses before depreciation and other expenses	352,122	34,794	119,150	78,099	584,165	239,173	115,162	938,500
Depreciation of fixed assets	-	-	-	-	-	-	34,289	34,289
Total expenses before other expenses	352,122	34,794	119,150	78,099	584,165	239,173	149,451	972,789
Non-Profit agency allocations	821,499	-	-	-	821,499	-	-	821,499
Special allocations	-	-	-	-	-	-	-	-
Total allocations	821,499	-	-	-	821,499	-	-	821,499
Total expenses	\$ 1,173,621	\$ 34,794	\$ 119,150	\$ 78,099	\$ 1,405,664	\$ 239,173	\$ 149,451	\$ 1,794,288

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF THE OZARKS, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2024

	PROGRAM SERVICES					SUPPORT SERVICES		
	Community investment	Labor	Public relations	Grants and contracts	Total program services	Fundraising	Management and general	Totals
Salaries and related expenses	\$ 216,450	\$ 5,685	\$ 75,905	\$ 29,896	\$ 327,936	\$ 167,084	\$ 73,567	\$ 568,587
Professional fees	6,469	1,391	2,094	11,326	21,280	3,735	23,241	48,256
Supplies and materials	3,971	837	4,465	4,426	13,699	3,899	1,548	19,146
Telephone	1,983	431	783	363	3,560	1,696	1,278	6,534
Occupancy	9,862	2,298	3,459	2,630	18,249	6,170	2,143	26,562
Insurance	2,574	600	903	505	4,582	1,610	546	6,738
Printing and publications	334	175	3,009	1,013	4,531	3,093	59	7,683
Local travel	67	9	963	2,322	3,361	1,570	712	5,643
Conferences, training & meetings	3,619	76	1,281	64	5,040	2,458	1,004	8,502
Educational programming	2,697	-	-	12,926	15,623	2,989	1,390	20,002
Membership dues	2,920	635	2,277	1,003	6,835	5,143	2,326	14,304
Equipment maintenance	3,079	717	5,680	605	10,081	6,904	653	17,638
Annual meeting	-	-	12,167	-	12,167	750	-	12,917
Public education	10,372	3	4,670	-	15,045	2,164	100	17,309
Outreach	51,275	-	-	-	51,275	-	500	51,775
Contract services	28,994	4,971	9,118	26,392	69,475	17,225	23,842	110,542
Miscellaneous expenses	2,233	467	688	48,933	52,321	6,311	2,509	61,141
United Way Worldwide dues	8,148	1,898	2,858	1,600	14,504	5,098	1,728	21,330
In-kind expenditures	-	-	-	-	-	-	3,250	3,250
Total expenses before depreciation and other expenses	355,047	20,193	130,320	144,004	649,564	237,899	140,396	1,027,859
Depreciation of fixed assets	-	-	-	-	-	-	27,784	27,784
Total expenses before agency allocations	355,047	20,193	130,320	144,004	649,564	237,899	168,180	1,055,643
Non-profit agency allocations	764,599	-	-	-	764,599	-	-	764,599
Special allocations	-	-	-	-	-	-	-	-
Total allocations	764,599	-	-	-	764,599	-	-	764,599
Total expenses	\$ 1,119,646	\$ 20,193	\$ 130,320	\$ 144,004	\$ 1,414,163	\$ 237,899	\$ 168,180	\$ 1,820,242

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF THE OZARKS, INC.
STATEMENTS OF CASH FLOWS

	Years ended June 30,	
	2025	2024
Cash flows from operating activities		
Increase in net assets	\$ 203,897	\$ 187,878
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	34,289	27,784
Charges on cash value of life insurance, net	995	613
Changes in:		
Pledges receivable	(5,423)	97,723
Other receivables	(1,308)	(2,026)
Prepaid expenses	6,852	(19,327)
Accounts payable	11,300	23,055
Accrued vacation payable	(4,555)	(2,332)
Designations payable	(8,313)	28,195
Net cash provided by operating activities	237,734	341,563
Cash flows from investing activities		
Purchase of fixed assets	(32,341)	-
Purchase of investments	(916,032)	(921,194)
Sale of investments	4,230	-
Maturity of investments	870,787	868,347
Net cash used in investing activities	(73,356)	(52,847)
Increase in cash and cash equivalents	164,378	288,716
Cash and cash equivalents at beginning of period	1,413,134	1,124,418
Cash and cash equivalents at end of period	\$ 1,577,512	\$ 1,413,134

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

1. Summary of significant accounting policies

This summary of significant accounting policies is presented to assist in understanding **United Way of the Ozarks, Inc. DBA United Way Ozarks Region's** (United Way) (a nonprofit organization) financial statements. The financial statements and notes are representations of United Way's management, which is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America.

Nature of activities

United Way of the Ozarks, Inc. was incorporated October 27, 1930 as an independently operated non-profit corporation. United Way unites people, resources, and ideas to enhance lives in the Ozarks. United Way develops financial resources through an annual community-based resource development effort soliciting employee and corporate donations from businesses, health and education institutions, public service agencies, and organized labor. The development of financial resources from individuals, governmental and foundation sources, and the recruitment and mobilization of volunteers is also a core function of United Way.

United Way also has a lead role in the assessment of local community needs and develops an annual volunteer-driven investment plan to direct its resources to address critical issues. United Way is a member of the United Way Worldwide network but is locally governed. United Way is overseen by a volunteer Board of Directors that hires and employs professional staff to carry out the day-to-day operations of the organization. Directors are elected by majority vote of the then-serving board members, with new directors announced at the annual meeting.

Use of estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Basis of accounting

Revenues and expenditures are recognized on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded when both measurable and available. Expenditures under the accrual basis of accounting are recorded when the liability is incurred.

Basis of presentation

United Way's financial statements are presented in accordance with Financial Accounting Standards Board (FASB) *Codification Topic 958*, "Not-For-Profit Entities." Under FASB *Codification Topic 958*, United Way reports information regarding its financial position and activities according to two classes of net assets: with donor restriction and without donor restriction. The classification of net assets into two categories is based on the existence or absence of donor-imposed restrictions, stipulations that specify a use for a contributed asset

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

that is more specific than broad limits resulting from United Way's basic mission and environment in which it operates.

Adoption of new accounting standards

On July 1, 2023, United Way adopted FASB Accounting Standards Codification (ASC) 326, *Measurement of Credit Losses on Financial Instruments*, which aims to provide more information about expected credit losses in financial reporting by requiring credit losses expected throughout the life of the asset to be recorded at the time of origination. There was no material impact on United Way's results of operation or financial condition upon adoption of the new standard.

Cash and cash equivalents

For purposes of the statement of cash flows, United Way considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. United Way participates in the Insured Cash Sweep (ICS) network program which allows United Way to insure its cash position. Cash deposits are sent to deposit accounts at other ICS network member institutions in the amounts under the standard FDIC insurance maximum of \$250,000.

Short-term and long-term investments

Investments are carried at market value. Certificates of deposit held for investment with original maturities greater than three months and remaining maturities less than one year are classified as short-term investments. Assets at Community Foundation of the Ozarks (CFO) reside in agency funds and participate in either a money market pool or a diversified investment pool using the market value unit method to determine the number of shares issued. Gains and losses from the diversified investment pool are allocated based on each participating fund's pro-rata share. Investment income includes dividend, interest, other investment income, and realized and unrealized gains and losses and are included in changes in net assets in the accompanying statements of activities.

Promises to give

Amounts from the annual campaign are due within one year. Often the completion of campaign collections is not until early in the following year. However, since pledges are actually due within one year, the amounts have not been discounted to present value, as any difference due to present value calculations is deemed insignificant.

United Way uses the allowance method to estimate uncollectible pledges receivable. The allowance estimate is based on prior years' collection experience.

Life insurance policy

In December 2004, United Way purchased a life insurance policy on the life of a specified donor under an agreement for which both parties mutually understand the nature and purpose of the planned gift. United Way began paying the annual premiums in fiscal year 2004. The life insurance policy is carried at its cash surrender value less any surrender charge.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

Property and equipment

Property and equipment are stated at cost or at their fair market value if donated and are reported in the without donor restriction net asset class. All long-lived assets with a cost, or fair market value if donated, of \$1,000 or greater are capitalized and depreciated. Depreciation is computed on a straight-line basis over the useful life of the asset, typically 3-10 years for furniture and equipment.

Long lived asset impairment

United Way evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the years ended June 30, 2025 and 2024.

Net assets

Net assets without donor restrictions are available for use in basic operations and not subject to a donor designated restriction. The governing board has designated net assets for other specific purposes, from net assets without donor restriction.

Restrictions can be temporary, based on a specific donor purpose or passage of time. Restrictions can also be perpetual in nature. United Way did not have any net assets with perpetual restrictions as of June 30, 2025 and 2024. If a restriction expires in the same fiscal year as the contribution is received, the contribution is reported in the without donor restriction class.

Contributions

Unconditional contributions are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met and the promises become unconditional.

Donors are allowed to designate all or part of their contributions during annual pledge drives. Designations to not-for-profit organizations other than United Way are considered agency transactions and are therefore excluded from revenue and expenses. These designations are included on the Statement of Financial Position within pledges receivable with related donor designations payable.

A substantial number of volunteers and corporations have donated their time and services to United Way. No amounts have been reflected in the financial statements for donated services, as no objective basis is available to measure the fair value of these services.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

Service fee income

Service fee income is revenue received for services provided on a regular basis to another not for profit. This revenue is recognized over time as the services are completed.

Grants and contracts

The majority of grants received by United Way are nonreciprocal. Therefore, revenue is recognized as obligations are met.

Sponsorship revenue

Event sponsorship revenues are recognized at the point in time when the event occurs, as this is when the performance obligation to provide the agreed-upon benefits to the sponsor is satisfied.

Revenue related to advertising and promotion is recognized over the period that the advertisements are displayed, or promotional materials are distributed, as the benefit is received by the sponsor continuously over this period.

Functional expenses

United Way allocates its expenses on a functional basis among its various programs and support services and is committed to complying with United Way Worldwide cost reduction standards. Expenses that can be identified with a specific program (i.e., agency allocations) are allocated directly according to their natural expenditure classification. Various statistical bases allocate other expenses that are common to several functions.

The principal programs of United Way, as reported on the functional expense statement are as follows:

Community investment

Community investment includes all direct payments to community providers, as well as regular allocations to agencies and initiatives funded by United Way. Partner agencies normally receive monthly allocations from United Way.

Labor

Included in the labor program are all the costs associated with the labor contract maintained with the labor community. United Way recognizes that many donations are from the labor community; therefore, one of the positions at United Way provides a liaison with that group. This program area accounts for all costs associated with the maintenance of that liaison position.

Public relations

Public relations includes expenses related to United Way public relations in general.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

United Way projects

United Way includes in its project function all costs associated with the grant programs conducted under its auspices. The primary focus of these projects is to facilitate and promote community problem-solving by coordinating and developing all available resources for the betterment of the community and its people.

The principal support services of United Way, as reported on the functional expense statement, are as follows:

Fundraising

Fundraising includes those costs associated with conducting the annual campaign.

Management and general

Management and general includes all costs relating to maintaining the offices and support staff of United Way.

Tax-exempt status

United Way is a non-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code of 1986. United Way is not a private foundation. United Way is subject to federal income tax on any unrelated business taxable income.

Uncertainty in income taxes

Generally Accepted Accounting Principles prescribe a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return and provides guidance on various related matters such as the position United Way has taken that the organization is exempt from income taxes.

United Way's income tax filings are subject to audit by various taxing authorities. United Way's open tax audit periods are 2022 through 2024. In evaluating United Way's tax positions, interpretations and tax planning strategies are considered. United Way believes their estimates are appropriate based on current facts and circumstances.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

2. Investments

Investments at June 30, 2025 and 2024 consist of the following:

	June 30, 2025		
	Amount	Rate	Maturity
Certificates of Deposit			
Guaranty Bank	284,138	4.43%	6/16/2026
Guaranty Bank	283,259	4.83%	12/16/2025
Guaranty Bank	171,550	4.72%	9/13/2025
Great Southern Bank	170,678	3.74%	7/31/2025
Guaranty Bank	56,529	4.71%	9/13/2025
Total short-term investments	966,154		
Community Foundation	-		
Total investments	\$ 966,154		
	June 30, 2024		
	Amount	Rate	Maturity
Certificates of Deposit			
Guaranty Bank	\$ 269,085	5.50%	6/6/2025
Guaranty Bank	269,085	5.50%	12/6/2024
Great Southern Bank	328,694	4.07%	8/21/2024
Great Southern Bank	54,045	4.07%	8/21/2024
Total short-term investments	920,909		
Community Foundation	4,230		
Total investments	\$ 925,139		

Long-term investments are maintained in an externally managed fund held by Community Foundation of the Ozarks (CFO). Upon request, UWO can transfer amounts from the funds to UWO's operating funds. The fund held by CFO has been designated by the Board as quasi-endowment funds and are carried at market value based on information provided by CFO.

The beneficial interest in assets held at CFO have been valued, as a practical expedient, at the fair value of UWO's share of CFO's diversified investment pool as of the measurement date. CFO values securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of CFO, which includes private placements and other securities for which prices are not readily available, are determined by the

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

management of CFO and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a market existed for these investments.

3. Pledge receivables

Pledges to the United Way campaign are due within one year as the campaign is conducted on an annual basis. United Way writes remaining pledge receivables off the books after two years. Pledge receivables from the prior year campaign are presented in the undesignated net assets without donor restriction since the designation of these funds have already been determined and spent by the board. Pledge receivables from the campaign starting in the spring of 2025 (2024) are reported in the board designated net assets without donor restriction class since the cash flows from those receivables are approved and allocated to be used in the following fiscal year. The 2024 campaign ran from April 2024 through March 2025.

4. Property and equipment

Property and equipment are stated at cost or fair market value, if donated, and are depreciated on a straight-line basis over a period as explained in Note 1. Gross value and accumulated depreciation at June 30, is as listed:

	2025	2024
Furniture and equipment	\$ 103,117	\$ 102,312
Computer software	25,343	22,125
Leasehold improvements	360,960	359,806
Total property and equipment	489,420	484,243
Less accumulated depreciation	(352,347)	(345,222)
Total property and equipment, net	\$ 137,073	\$ 139,021

Depreciation expense for the year ended June 30, 2025 and 2024 was \$34,289 and \$27,784, respectively.

5. Net assets

Net assets without donor restriction can be classified as undesignated or board designated. Board designated net assets without donor restriction are those assets which have been designated by the United Way board for use in specific projects.

The net asset with donor restriction balance relates primarily to the United Way campaign. Moneys raised each year are designated through the campaign to support the agencies and United Way administration during the coming year. Therefore, at each year-end, the entire campaign, less the related allowance for doubtful accounts and less allocations to agencies for the coming year which were approved by the Board of Directors prior to year-end, resides

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

in the net assets with donor restriction classification. That restriction will be lifted, and reclassification entries made to the net assets with donor restriction class as receipts are collected and expenditures made during the following year.

Because United Way approved all agency allocations for the coming six months prior to each year-end, reclassification entries, expense entries, and corresponding liabilities for agency allocations for the coming year are entered at the time of board approval.

Net assets without donor restriction and net assets with donor restriction are available for the following purposes at June 30:

<u>Net assets without donor restriction</u>	<u>2025</u>	<u>2024</u>
Undesignated	\$ 1,781,200	\$ 1,978,394
Board designated - operating reserve	421,971	-
Board designated - partner allocations	<u>821,499</u>	<u>821,499</u>
Total net assets without donor restriction	<u>\$ 3,024,670</u>	<u>\$ 2,799,893</u>
<u>Net assets with donor restriction</u>	<u>2025</u>	<u>2024</u>
Time restriction		
Campaign funds for use in 2025 (2024)	\$ 40,082	\$ 8,029
Purpose restriction		
Give 5 fund	57,515	113,296
Entrepreneurial fund	88,488	86,004
Veterans emergency assistance fund	5,031	4,517
Other purpose restrictions	<u>8,424</u>	<u>8,574</u>
Total net assets with donor restriction	<u>\$ 199,540</u>	<u>\$ 220,420</u>
Total net assets	<u>\$ 3,224,210</u>	<u>\$ 3,020,313</u>

6. Contributed services and materials

During the year ended June 30, 2025, there were no material contributed services meeting the requirements for recognition in the financial statements outlined in *FASB Codification Topic 958*. Often, materials are donated to United Way from various sources and then passed on to the member agencies. These amounts were booked as revenue and expense for the period.

Contributed services and materials (in-kind contributions) totaling \$32,057 and \$3,250 were recorded as revenue and expense for United Way for the years ended June 30, 2025 and 2024, respectively.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

7. Retirement plan

United Way participates in a defined contribution retirement plan covering all employees who have completed one year of service at United Way or another qualifying organization. This plan is in accordance with Internal Revenue Code Sec. 403(b). For employees meeting eligibility requirements, United Way contributes 10% of each employee's salary to a fund administered by Mutual of America. The employer contribution for the year ended June 30, 2025 and 2024 was \$34,842 and \$42,073, respectively.

8. Concentration of credit risk

The pledge receivable balance constitutes credit risk to the extent that donors might choose not to complete their pledge payments. However, United Way has a consistent collection record, allocates a 10% holdback as budgeting for agency allocations on campaign results. The holdback is released in whole or in part at the end of the following fiscal year when allocations are spent.

9. Building and land agreements

On April 29, 1996, United Way entered into a lease agreement with the City of Springfield, Missouri for their current office facilities location.

The facilities were leased by United Way for a total value of one dollar for a 50-year period, ending on June 30, 2046. At the end of the lease term, United Way has an option to purchase the leased premises, which include the land and building structure, for the then appraised value of the land only. Management has not indicated a reasonable possibility to exercise this option as of June 30, 2025.

On March 28, 2005, a portion of the premises described previously was sub-leased to Great Southern Community Development with the same expiration date of June 30, 2046. The sub-lease was for a total value of one dollar for a 41-year period.

The sub-lease will continue until terminated early by either party or terminated pursuant to the lease between City of Springfield, Missouri and United Way dated April 29, 1996. United Way has no responsibility to repair or maintain the premises during the sub-lease term.

Because the lease agreement with the City of Springfield is for a total value of one dollar, there are no future minimum lease payments. However, United Way does assume responsibility to keep, maintain, repair, and operate the entirety of the leased premises, and all improvements and facilities placed thereon will be at its sole cost and expense.

UNITED WAY OF THE OZARKS, INC., DBA UNITED WAY OZARKS REGION
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2025 AND 2024

10. Liquidity and availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise of the following:

	2025	2024
Financial assets, as of June 30:		
Cash and cash equivalents	\$ 1,577,512	\$ 1,413,134
Short-term investments	966,154	920,909
Pledge receivables, net	612,064	606,641
	3,155,730	2,940,684
Less those unavailable for general expenditure:		
Accounts payable	36,829	25,529
Accrued vacation	6,288	10,843
Donor designations payable	73,907	82,220
Funds held for board designations	821,499	821,499
Net assets with donor restriction	199,540	220,420
	1,138,063	1,160,511
Financial assets available to meet cash needs for general expenditure within one year	\$ 2,017,667	\$ 1,780,173

11. Subsequent events

In December 2025, United Way received \$28,430 in proceeds from the liquidation of a life insurance policy that had been carried at cash surrender value.

In preparing these financial statements, United Way has evaluated events and transactions for potential recognition or disclosure through January 19, 2026, the date the financial statements were available to be issued. No other subsequent events have occurred that require disclosure or adjustment to the financial statements.

SUPPLEMENTARY INFORMATION

**UNITED WAY OF THE OZARKS, INC.
HISTORICAL INFORMATION
LOSS ON COLLECTIONS**

	<u>Spring 2023 Campaign</u>	<u>Spring 2022 Campaign</u>	<u>Spring 2021 Campaign</u>	<u>Spring 2020 Campaign</u>	<u>Spring 2019 Campaign</u>	<u>Five-year average</u>
Total campaign	\$ 1,966,538	\$ 1,958,422	\$ 2,195,938	\$ 2,482,691	\$ 2,510,584	\$ 2,222,835
Total collections on campaign	\$ 1,880,167	\$ 1,755,273	\$ 2,029,544	\$ 2,380,246	\$ 2,385,087	\$ 2,086,063
Percent of campaign collected	95.61%	89.63%	92.42%	95.87%	95.00%	93.85%
Percent loss	4.39%	10.37%	7.58%	4.13%	5.00%	6.15%
Total campaign	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

*Campaigns begin in the spring of each year and run through March of the subsequent year.

See Independent Auditor's Report.